

UNITED STATES DISTRICT COURT
CENTRAL DISTRICT OF CALIFORNIA

TRAFFICSCHOOL.COM, INC., et al.,

Plaintiffs,

v.

EDRIVER, INC., et al.,

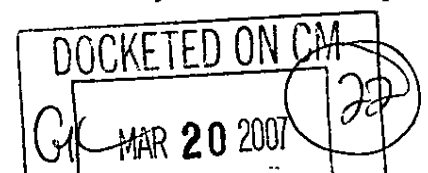
Defendants.

Case No. CV 06-7561 PA (CWx)

SCHEDULING ORDER [FED. R. CIV. P.
16(b)]

1. Establishing a Discovery Cut-off
Date of August 20, 2007
2. Setting Motion Cutoff date of August
27, 2007
3. Setting Final Pretrial Conference for
October 5, 2007 at 1:30 p.m.
4. Setting Jury Trial Date of October
30~~20~~, 2007 at 9:00 a.m.

1. Discovery Cut-Off. This is the last date to complete discovery, including expert discovery, and the resolution of any discovery motions before the magistrate judge. If expert witnesses are to be called at trial, the parties shall designate experts to be called at trial and provide reports required by Fed. R. Civ. P. 26(a)(2)(B), not later than eight weeks prior to the discovery cutoff date. Rebuttal expert witnesses shall be designated and reports provided as required by Fed. R. Civ. P. 26(a)(2)(B), not later than five weeks prior to the discovery cutoff date. Failure to timely comply with this deadline may result in the expert



1 being excluded at trial as a witness. The Court requires compliance with Local Rule 37-1
2 and 37-2 in the preparation and filing of discovery motions. Discovery motions may not be
3 heard on an ex parte basis.

4 2. Joinder of Parties and Amendment of Pleadings. The deadline for joining parties
5 and amending pleadings is ninety (90) days after the date of this Order. Any motions to join
6 other parties or for leave to amend the pleadings shall be filed within sixty (60) days of the
7 date of this Order so that they can be heard and decided prior to the deadline. This deadline
8 does not apply if the deadline for joining parties or amending pleadings has already been
9 calendared or occurred by virtue of an order issued by another Judge.

10 In addition to the requirements of Local Rule 15-1, all motions to amend the
11 pleadings shall (1) state the effect of the amendment; (2) be serially numbered to
12 differentiate the amendment from previous amendments and (3) state the page, line
13 number(s), and wording of any proposed change or addition of material.

14 For the Court's ease of reference, the moving party shall submit to chambers a
15 redlined version of the amended pleading.

16 3. Motion Filing Cut-Off. The Court hears motions on Mondays at 1:30 p.m. The
17 motion filing cut-off date is the last day motions may be heard (not filed). The Court will
18 not decide late motions. Issues left undetermined by the passage of the motion cut-off date
19 should be listed as issues for trial in the Final Pretrial Conference Order. As an exception to
20 the above, motions in limine dealing with evidentiary matters may be heard at or before trial;
21 however, summary judgment motions disguised as motions in limine will not be heard.
22 Parties need not wait until the discovery cut-off to bring motions for summary judgment or
23 partial summary judgment. However, in the usual case, the court expects that more than the
24 minimum notice will be provided to counsel opposing motions for summary judgment. In
25 the usual case, the parties should confer and agree on the date for setting such motions.

26 Ex parte applications are entertained solely for extraordinary relief. See Mission
27 Power Eng. Co. v. Continental Casualty Co., 883 F.Supp. 488 (C.D. Cal. 1995). Strict
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1 adherence to proper ex parte procedures is required for any ex parte application filed with the
2 Court.

3 4. Stipulations to Extend Time. Stipulations to extend the time to file any required
4 document or to continue any pretrial or trial date must set forth:

- 5 (a) the existing due date or hearing date;
6 (b) the current pretrial conference date and trial date;
7 (c) the specific reasons supporting good cause for granting the extension or
8 continuance. For example, a statement that a continuance "will promote settlement" or that
9 the parties decided to suspend discovery while engaging in settlement discussions is
10 insufficient.
11 (d) whether there have been any prior requests for extensions or continuances, and
12 whether these were granted or denied by the Court.

13 5. Summary Judgment Motions. The Separate Statement of Undisputed Facts is to be
14 prepared in a two column format. The left hand column should set forth the allegedly
15 undisputed fact. The right hand column should set forth the evidence that supports the
16 factual statement. The fact statements should be set forth in sequentially numbered
17 paragraphs. Each paragraph should contain a narrowly focused statement of fact. Each
18 numbered paragraph should address a single subject in as concise a manner as possible.
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20 The opposing party's statement of genuine issues must be in two columns and
21 track the movant's separate statement exactly as prepared. The document must be in two
22 columns; the left hand column must restate the allegedly undisputed fact, and the right hand
23 column must indicate either undisputed, or disputed. The opposing party may dispute all or
24 only a portion of the statement, but if disputing only a portion, must clearly indicate what
25 part is being disputed. Where the opposing party is disputing the fact in whole or part, the
26 opposing party must, in the right hand column, label and restate the moving party's evidence
27 in support of the fact, followed by the opposing party's evidence controverting the fact.
28 Where the opposing party is disputing the fact on the basis of an evidentiary objection, the

1 party must cite to the evidence alleged to be objectionable and state the ground of the
2 objection and nothing more. **No argument should be set forth in this document.**

3 The opposing party may submit additional material facts that bear on or relate to
4 the issues raised by the movant, which shall follow the format described above for the
5 moving party's separate statement. These additional facts shall follow the movant's facts,
6 shall continue in sequentially numbered paragraphs (i.e., if movant's last statement of fact
7 was set forth in paragraph 30, then the first new fact will be set forth in paragraph 31), and
8 shall set forth in the right hand column the evidence that supports that statement.

9 The moving party, in its reply, shall respond to the additional facts in the same
10 manner and format that the opposition party is required to adhere to in responding to the
11 statement of undisputed facts, as described above.

12 (a) Supporting Evidence. No party should submit any evidence other than the
13 specific items of evidence or testimony necessary to support or controvert a proposed
14 statement of undisputed fact. Thus, for example, the entire transcript of a deposition, entire
15 sets of interrogatory responses, and documents that do not specifically support or controvert
16 material in the separate statements, should not be submitted in support or opposition to a
17 motion for summary judgment. Any such material will not be considered.

18 Evidence submitted in support or opposition to a motion should be submitted
19 either by way of stipulation or as exhibits to declarations sufficient to authenticate the
20 proffered evidence, and should not be attached to the Memorandum of Points and
21 Authorities. The Court will accept counsel's authentication of deposition transcript, of
22 written discovery responses, and of the receipt of documents in discovery if the fact that
23 the document was in the opponent's possession is of independent significance.

24 Documentary evidence as to which there is no stipulation regarding foundation must be
25 accompanied by the testimony, either by declaration or properly authenticated deposition
26 transcript, of a witness who can establish its authenticity.
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1 If evidence in support of or in opposition to a motion exceeds twenty pages, the
2 evidence must be in a separate bound volume and include a Table of Contents.

3 (b) Objections to Evidence. If a party disputes a fact based in whole or in part on
4 an evidentiary objection, the ground of the objection, as indicated above, should be stated in
5 the separate statement but not argued in that document. Evidentiary objections are to be
6 addressed in a separate memorandum to be filed with the opposition or reply brief of the
7 party. This memorandum should be organized **to track the paragraph numbers of the**
8 **separate statement in sequence**. It should identify the specific item of evidence to which
9 objection is made, the ground of the objection, and a very brief argument with citation to
10 authority as to why the objection is well taken. The following is an example of the format
11 contemplated by the Court:

12 Separate Statement Paragraph 1: Objection to the supporting
13 deposition transcript of Jane Smith at 60:1-10 on the grounds
14 that the statement constitutes inadmissible hearsay and no
15 exception is applicable. To the extent it is offered to prove her
16 state of mind, it is irrelevant since her state of mind is not in
17 issue.

18 Fed. R. Evid. 801, 802.

19 Do not submit blanket or boilerplate objections to the opponent's statements of
20 undisputed fact: these will be disregarded and overruled.

21 (c) The Memorandum of Points and Authorities. The movant's memorandum of
22 points and authorities should be in the usual form required under Local Rule 7 and should
23 contain a narrative statement of facts as to those aspects of the case that are before the Court.
24 All facts should be supported with citations to the paragraph number in the Separate
25 Statement that supports the factual assertion and not to the underlying evidence.

26 Unless the case involves some unusual twist on Rule 56, the motion need only
27 contain a brief statement of the Rule 56 standard; the Court is familiar with the Rule and
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1 with its interpretation under Celotex and its progeny. If at all possible, the argument should
2 be organized to focus on the pertinent elements of the cause(s) of action or defense(s) in
3 issue, with the purpose of showing the existence or non-existence of a genuine issue of
4 material fact for trial on that element of the claim or defense.

5 Likewise, the opposition memorandum of points and authorities should be in the
6 usual form required by Local Rule 7, and where the opposition memorandum sets forth
7 facts, the memorandum should cite to paragraphs in the separate statement if they are not in
8 dispute, to the evidence that contravenes the fact where the fact is in dispute, or, if the fact is
9 contravened by an additional fact in the statement of genuine issues, the citation should be to
10 such fact by paragraph number.

11 (d) Timing. In virtually every case, the Court expects that the moving party will
12 provide more than the minimum twenty-one (21) day notice for such motions. The moving
13 party should deliver to chambers a copy of a diskette, in WordPerfect format (9.0 or earlier
14 versions), containing the Statement of Uncontroverted Facts and Conclusions of Law.

15 6. Motions in Limine. The parties must file motions in limine addressing the
16 admissibility of evidence in accordance with Local Rule 7-3. The parties shall file their
17 opposing and reply papers in accordance with Local Rules 7-9 and 7-10 respectively.

18 7. Pretrial Conference and Trial Setting. Compliance with the requirements of Local
19 Rule 16 is mandatory. Counsel shall submit carefully prepared Memoranda of Contentions
20 of Fact and Law (which may also serve as the trial briefs) and Proposed Pre-Trial
21 Conference Order ("PTCO") in accordance with the provisions of Local Rules 16-2.8
22 through 16-6. The Proposed Pre-Trial Conference Order shall conform to the example set
23 forth in Appendix A to the Local Rules, modified as necessary to comply with this order.

24 The Memoranda of Contentions of Fact and Law, Exhibit Lists, and Witness Lists
25 shall be served and filed no later than fourteen (14) calendar days before the Pre-Trial
26 Conference. The Proposed Pre-Trial Conference Order shall be lodged fourteen (14)
27 calendar days before the Pre-Trial Conference.
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1 The Proposed Pre-Trial Conference Order must contain a Table of Contents. Place
2 in all capital letters and in bold the separately numbered headings for each category in the
3 PTCO. Under paragraph 1, list each claim, counterclaim, or defense that has been dismissed
4 or abandoned. In multiple party cases where not all claims or counterclaims will be
5 prosecuted against all remaining parties on the other side, please specify to which party each
6 claim or counterclaim directed. The factual issues in dispute should track the elements of a
7 claim or defense upon which the jury would be required to make findings. Counsel should
8 state issues in ultimate fact form, not as evidentiary fact issues (i.e., "was the defendant
9 negligent," "was defendant's negligence the proximate cause of plaintiff's injury;" not "was
10 the plaintiff standing on the corner of 5th and Spring at 10:00 a.m. on May 3"). Issues of
11 law should state legal issues upon which the Court will be required to rule after the Pre-Trial
12 Conference, including during the trial, and should not list ultimate fact issues to be
13 submitted to the trier of fact.

14 In drafting the PTCO, the court expects that counsel will attempt to agree on and
15 set forth as many non-contested facts as possible. The court will normally read the
16 uncontested facts to the jury at the start of the trial. Carefully drafted and comprehensively
17 stated stipulation of facts will reduce the length of trial and increase jury understanding of
18 the case.

19 If expert witnesses are to be called at trial, each party must list and identify its
20 respective expert witnesses, both retained and non-retained. Failure of a party to list and
21 identify an expert witness in the Proposed Pre-Trial Conference Order shall preclude a party
22 from calling that expert witness at trial.

23 This case has been placed on calendar for a Final Pretrial Conference ("PTC")
24 pursuant to F. R. Civ. P. 16 and Local Rule 16-1, unless the PTC was expressly waived at
25 the Scheduling Conference by the court. Unless excused for good cause, each party
26 appearing in this action shall be represented at the PTC and all pretrial meetings of counsel,
27 by lead trial counsel. The failure to attend the PTC or to submit the required pretrial
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1 documents may result in the dismissal of the action, striking the answer and entering a
2 default, and/or the imposition of sanctions.

3 A continuance of the Final Pretrial Conference at counsel's request or stipulation
4 is highly unlikely. Counsel should plan to do the necessary pretrial work on a schedule
5 which will insure its completion with time to spare before the Final Pretrial Conference.
6 Specifically, failure to complete discovery work, including expert discovery, is not a ground
7 for a continuance.

8 Compliance with the requirements of Local Rules 16-1 to 16-13 is required by the
9 court. Carefully prepared Memoranda of Contentions of Fact (which may also serve as the
10 trial brief) and a proposed Final Pretrial Conference Order shall be submitted in accordance
11 with the provisions of Local Rule 16-6 and the form of the proposed Final Pretrial
12 Conference Order shall be in conformity with the format set forth in Appendix A to the
13 Local Rules.

14 At the PTC, counsel should be prepared to discuss means of streamlining the trial,
15 including, but not limited to: bifurcation, presentation of non-critical testimony by
16 deposition excerpts, stipulations as to the content of testimony, presentation of testimony on
17 direct examination by declaration subject to cross-examination, and qualification of experts
18 by admitted resumes. In rare cases where the PTC is waived by the court, counsel must
19 follow Local Rule 16-10.

20
21 8. Summary of Witness Testimony and Time Estimates. Counsel shall prepare a list
22 of their witnesses, including a brief summary (two to three paragraphs) of each witness'
23 expected testimony and an estimate of the length of time needed for direct examination; and
24 whether the witness will testify by deposition or in person. Counsel shall exchange these
25 lists with opposing counsel. **Counsel shall jointly file a single list of witness testimony**
26 **summaries, including estimates for direct examination of their own witnesses and**
27 **estimates for cross-examination of opposing witnesses.** These statements shall be filed at
28 the time counsel lodge the Proposed Pre-Trial Conference Order, i.e., fourteen (14) days

1 before the Pre-Trial Conference. A copy of the Joint Trial Witness Form is attached to this
2 Order.

3 If a party desires to offer deposition testimony into evidence at trial, he shall
4 designate only those relevant portions of same which he wishes to read at trial and advise
5 opposing counsel of same. Opposing counsel shall then designate those relevant portions of
6 such deposition which he wishes to offer in evidence. All objections to any such testimony
7 shall be made in writing and filed at the same time counsel lodge the Proposed Pre-Trial
8 Conference Order so the court may consider whether ruling on such objections will either
9 facilitate the conduct of the trial or result in the disposition of certain evidentiary matters
10 that may assist continuing settlement negotiations.

11 9. Jury Instructions and Verdict Forms. Fourteen (14) calendar days prior to
12 counsel's Rule 16 pre-trial meeting, counsel shall exchange proposed jury instructions
13 (general and special) and special verdict forms (if applicable). Seven (7) calendar days prior
14 to the Rule 16-2 meeting, counsel shall exchange any objections to the instructions and
15 special verdict forms. Prior to, or at the time of the Rule 16 meeting, counsel shall meet and
16 confer with the goal of reaching agreement on one set of joint jury instructions and one
17 special verdict form.

18 The parties should make every attempt to agree upon the jury instructions before
19 submitting them to the Court. The Court expects counsel to agree on the substantial majority
20 of jury instructions, particularly when pattern instructions provide a statement of applicable
21 law. When the Manual of Model Civil Jury Instructions for the Ninth Circuit provides a
22 version of an applicable requested instruction, the parties should submit the most recent
23 version of the Model instruction. Where language appears in brackets in the model
24 instruction, counsel shall select the appropriate text and eliminate the inapplicable bracketed
25 text. Where California law applies, counsel should use California Jury Instructions -- Civil
26 (8th ed.) ("BAJI"). If neither of the above sources is applicable, counsel are directed to use
27 the instructions from O'Malley, Grenig & Lee (formerly Devitt, et al.), Federal Jury Practice
28

1 and Instructions (latest edition). Each requested jury instruction shall cover only one subject
2 or principle of law and shall be numbered and set forth in full on a separate page, citing the
3 authority or source of the requested instruction (except for the "clean" jury copy discussed
4 below).

5 When the parties disagree on an instruction, the party opposing the instruction
6 must attach a short statement (one to two paragraphs) supporting the objection, and the party
7 submitting the instruction must attach a short statement supporting the instruction. Each
8 statement should be on a separate page and should follow directly after the disputed
9 instruction.

10 The parties ultimately must submit one document or, if the parties disagree over
11 any proposed jury instructions, two documents. If the parties submit two documents, those
12 documents shall consist of: (1) a set of Joint Proposed Jury Instructions and (2) a set of
13 Disputed Jury Instructions, along with reasons supporting and opposing each disputed
14 instruction in the format set forth in the previous paragraph.

15 The parties must file proposed jury instructions fourteen (14) calendar days before
16 the Pre-Trial Conference. If the court is closed that day, counsel shall file the proposed
17 instructions the preceding Friday. No later than 5:00 p.m. on the date such instructions are
18 due, the parties must submit conformed courtesy copies to the Court's courtesy box located
19 outside the entrance to chambers on the Spring Street level of the U.S. Courthouse. Counsel
20 shall also provide the Court with a 3½ inch diskette compatible with WordPerfect containing
21 the proposed jury instructions, in accordance with this paragraph and the previous
22 paragraph.

23 The Court will send a copy of the instructions into the jury room for the jury's use
24 during deliberations. Accordingly, in addition to the file copies described above, the
25 diskette submitted with the jury instructions shall contain a "clean set" of Joint Proposed
26 and/or Disputed Jury Instructions, containing only the text of each instruction set forth in full
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on each page, with the caption "Court's Instruction No. ____" (eliminating titles, supporting authority, indication of party proposing, etc.).

An index page shall accompany all jury instructions submitted to the Court. The index page shall indicate the following:

- (a) The number of the instruction;
- (b) A brief title of the instruction;
- (c) The source of the instruction and any relevant case citations; and
- (d) The page number of the instruction.

EXAMPLE:

<u>Number</u>	<u>Title</u>	<u>Source</u>	<u>Page</u>
1	Trademark-Defined (15 U.S.C. § 1127)	9th Cir. 15.3.2	7

Along with the jury instructions, counsel shall submit any necessary special verdict form fourteen (14) calendar days before the Pre-Trial Conference.

10. Voir Dire Questions. Counsel may, but need not, submit brief proposed voir dire questions for the jury at the Pre-Trial Conference. The Court will conduct its own voir dire after consulting any proposed voir dire submitted by counsel.

11. Joint Statement of the Case. Counsel shall submit a joint statement of the case at the Pretrial Conference. The joint statement of the case will be read to the prospective panel of jurors prior to the commencement of voir dire. The statement should not exceed one page. The statement shall be filed with the Court at the Pre-Trial Conference.

12. Exhibits. The parties shall file their witness lists and exhibits lists in accordance with Local Rule 16. Counsel are to assemble their exhibits by placing them in three-ring binders labeled on the spine portion of the binder showing both the volume number and the exhibit numbers. Each exhibit shall be separated by a tabbed divider on the right side. Counsel shall provide original exhibits for the Courtroom Deputy Clerk and a duplicate set for the judge. The original exhibits shall be tagged with the appropriate exhibit tags in the upper or lower right corner of the first page of each exhibit. Each binder shall contain a

1 Table of Contents. Counsel must comply with Local Rule 26-4 when numbering the
2 exhibits. The Clerk's Office, Room G-8, 312 North Spring Street, Los Angeles, California
3 can supply counsel with appropriate exhibit tags.

4 13. Pre-Trial Exhibit Stipulation. The parties shall prepare a Pre-Trial Exhibit
5 Stipulation which shall contain each party's numbered list of trial exhibits, with objections, if
6 any, to each exhibit including the basis of the objection and the offering party's response.
7 All exhibits to which there is no objection shall be deemed admitted. All parties shall
8 stipulate to the authenticity of exhibits whenever possible, and the Pre-Trial Exhibit
9 Stipulation shall identify any exhibits whose authenticity has not been stipulated to and the
10 specific reasons for the party's failure to stipulate.

11 The Stipulation shall be substantially in the following form:

12 Pre-Trial Exhibit Stipulation

13 Plaintiff's Exhibits

14 Number Description Objection Response to Objection
15

16 Defendant's Exhibits

17 Number Description Objection Response to Objection
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19
20 The Pre-Trial Exhibit Stipulation shall be filed at the same time as counsel lodges
21 the Proposed Pre-Trial Conference Order. Failure to comply with this paragraph shall
22 constitute a waiver of all objections.

23 The Court requires the following to be submitted to the Courtroom Deputy Clerk
24 on the first day of trial:

- 25 (1) The original exhibits with the Court's exhibit tags. Plaintiff shall use
26 yellow tags; defendant shall use blue tags. Each tag shall be stapled to
27 the front of the exhibit on the upper right corner and include the case
28 number, case name, and exhibit number.

- (2) One bench book with a copy of each exhibit for the Court's use, tabbed as described above; a copy of the witness lists).
- (3) Three (3) copies of exhibit lists and a floppy disk containing the exhibit list.
- (4) Three (3) copies of witness lists in the order in which the witnesses will be called to testify.

All counsel are to meet no later than ten (10) calendar days before trial to discuss and agree to the extent possible on issues including foundation and admissibility.

14. Findings of Fact and Conclusions of Law. For a non-jury trial, counsel for each party shall lodge and serve proposed findings of fact and conclusions of law fourteen days before trial. The parties should deliver to chambers a copy of these findings and conclusions of law on disk in WordPerfect format. Counsel for each party shall then:

- (1) Underline in red the portions which it disputes;
- (2) Underline in blue the portions which it admits; and
- (3) Underline in yellow the portions which it does not dispute, but deems irrelevant.

Counsel may agree with a part of a finding or conclusion, disagree with a part of it and/or consider a part of it irrelevant.

Two marked copies of opposing counsel's proposed findings of fact and conclusions of law shall be lodged with the court seven days before trial and one marked copy shall be served on opposing counsel. Courtesy copies of the marked copies shall be deposited in the drop box located in the entrance way to chambers on the date due.

15. Settlement. Local Rule 16-14.2 provides that the Settlement Conference shall be conducted not later than 45 days before the Pretrial Conference. The Court believes that in most cases completion of all discovery and dispositive motions will help the parties assess their positions before they embark on the costly pre-trial process. However, in many cases, the parties find it more difficult to settle after they have incurred the cost of all discovery

1 and motion practice. Accordingly, the Court strongly encourages counsel and the parties to
2 pursue settlement earlier.

3 The Court has a keen interest in helping the parties achieve settlement. If the
4 parties believe that it would be more likely that a settlement would be reached if they
5 conduct settlement conference at an earlier time than that specified by the Court, they should
6 conduct it at that time. In any event, the parties must file a Status Report re Settlement at the
7 time they lodge the Proposed Pretrial Order.

8 The Court will not conduct settlement conferences in non-jury cases which the
9 Court will try. In jury cases, the Court will conduct a settlement conference at the parties'
10 request if three conditions exist:

- 11 1. The parties are satisfied that the fact issues in the case will be tried to a jury;
- 12 2. All significant pre-trial rulings which Court must make have been made; and
- 13 3. The parties desire the Court to conduct the conference, understanding that if
14 settlement fails, the Court will preside over the trial of the case.

15 16. Sanctions. The failure to attend the pretrial conference or to submit in conformity
16 with this order, the jury instructions, pre-trial exhibit stipulation, joint statement of the case,
17 voir dire questions, summary of witness testimony and times estimates, proposed Pretrial
18 Conference Order or the memorandum of contentions of fact and law may result in the
19 dismissal of the action, striking the answer and entering default and/or the imposition of
20 sanctions.

21
22 IT IS SO ORDERED.

23 Dated: March 15, 2007



24
25 Percy Anderson
UNITED STATES DISTRICT JUDGE

JOINT TRIAL WITNESS ESTIMATE FORM

CASE: _____ TRIAL DATE: _____

	WITNESS NAME	PARTY CALLING WITNESS AND ESTIMATE	X-EXAMINER'S ESTIMATE	DESCRIPTION OF TESTIMONY	COMMENTS
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					
	TOTAL ESTIMATES THIS PAGE:				

Instructions:

(1) List witnesses (last name first); (2) For description, be extremely brief, e.g., "eyewitness to accident." Or "expert on standard of care." (3) Use estimates within fractions of an hour, rounded off to closest quarter of an hour. E.g., if you estimate 20 minutes, make it .25. An estimate of one and one-half hours would be 1.5. An estimate of three-quarters of an hour would be .75; (4) Note special factors in "Comments" column. E.g., "Needs interpreter." (5) Entries may be in handwriting if very neat and legible.